

Junior FICC Sales at SEB in Helsinki

SEB is a leading international financial services group with incredible customer bases among both corporates and financial institutions. We are very successful and consistently recognised for our expertise and customer-centric approach, which we achieve by listening to our customers, committing to quality and trust, and encouraging an entrepreneurial mindset in everything we do. Does that sound like a fit for you?

What you will be doing

You will be a part of a professional team, accountable for maintaining the client relationships of SEB's FICC/Markets department and the Large Corporate and Institutional clientele in Finland. You will support senior sales staff and be given the possibility to grow into a role with direct client responsibilities in the future. You will oversee certain operative processes and be given product responsibilities within SEB's eFX offering relatively quickly. You will have the possibility to learn about a wide range of financial assets and be well positioned to thoroughly understand the in's and out's of corporate banking from a financial markets standpoint. Cross collaboration and interaction with other SEB teams within a wide range of functions and departments is essential.

As a Junior FICC Sales you will be responsible for:

- Overseeing and developing certain operative processes
- Executing and pricing money-market and FX transactions
- Supporting senior sales staff with client pitches and participating in client meetings
- Have the responsibility of maintaining parts of SEB's eFX offering

Who we are looking for

To succeed in your role with us, you have good spoken and written communication skills in English and Finnish and the precision to handle and develop operative processes. You are curious and energetic by nature, have a genuine interest in business and the financial markets and thrive in client facing roles. You have an academic degree (e.g. within business administration, engineering or similar) or are on the verge of graduating.

What we offer

We offer many experiences and benefits to our employees, and there is nuance to every individual's career experience, but the elements that define the core of our offering are:

- Friendly and welcoming culture
- International opportunities and working environment
- Extensive training and learning opportunities

We are 300 colleagues in Finland, working at our activity-based office in the centre of Helsinki. Our office is designed for us – to support good collaboration and wellbeing at work. We are proud of our high engagement and job satisfaction. At SEB you can combine the opportunities of an international organisation with the responsibility, flexibility and variety of tasks enabled by our relatively small and thus agile teams in Helsinki.

It is our fundamental belief that inclusion and diversity is crucial for our future success. We strive to have an inclusive, value-driven culture where employees feel valued, respected and involved irrespective of who they are, what they believe or where they come from.

Learn more about our organization, how we see our role in society and our vision on <https://seb.fi/tietoa-sebsta/tietoa-meista>

Ready to join?

Since we select candidates continuously, feel free to send in your application today, but no later than the 20th of June 2021 through our recruitment [system](#). We are flexible with the start date, we hope you can start latest in September. If you have questions about the position please contact André Gräsbeck, Head of FICC Finland at +358 50 381 6312 or by e-mail [andre.grasbeck\[at\]seb.fi](mailto:andre.grasbeck@seb.fi).

Since our start 160 years ago, SEB has been guided by a strong belief that entrepreneurial thinkers combined with innovative companies are needed to create a better world. We are here to enable them to achieve their ambitions and succeed in both good and difficult times. We are the business engine of the bank, providing the financial expertise our organizational and private customers rely on. We do so with focus on our customers' needs, commitment to quality and trust, and an entrepreneurial mindset to continually improve our services.

Read more: <https://sebgroup.com/>